



TEXTRON Systems

INNOVATION THAT WORKS.®

**AAI CORPORATION TEXTRON SYSTEMS
SUPPLIER RATING SYSTEM
QA-SP48 Rev. A**

UNCONTROLLED IF PRINTED.



Objective:

- Provide AAI’s strategic supply base with formal feedback on their overall performance to our expectations.
- Identify and prioritize Supplier development and corrective action needs.
- Serve as a key element of AAI’s strategic sourcing process.

The Supplier is rated in two separate categories, Quality and Delivery. Suppliers are encouraged to view their rating on a monthly basis and submit any discrepancies for investigation by AAI Supplier Quality and Procurement.

Quality Performance:

- The quality rating is a six month rolling average of the number of parts received vs. the number of parts rejected and is calculated as follows:

$$\left[\frac{\text{Quantity of Parts Accepted}}{\text{Quantity of Parts Accepted} + \text{Quantity of Parts Rejected}} \right] \times 100$$

Delivery Performance:

- The delivery rating is a six month rolling average of the number of parts received vs. the number of parts that were late to the contractual delivery date and is calculated as follows:

$$\left[\frac{\text{Quantity of Parts Received on Time}}{\text{Quantity of Parts Received on Time} + \text{Quantity of Parts Received Late}} \right] \times 100$$

On time performance is measured as follows:

“On Time” – Product is received between thirty (30) days prior to, and one (1) day after the contracted delivery date.

“Late” – Product is received more than one (1) day after the contracted delivery date.

“Early” - Product is received more than (30) days prior to the contracted delivery date



Performance Level Definition for Quality and Delivery:

- **AAI Level One Supplier:**

Rating of 99% and above.

Suppliers performing at this level will be given every opportunity to quote business opportunities that fall within their capabilities.

- **AAI Level Two Supplier:**

Rating between 98.9% and 97%.

Suppliers performing at this level are in satisfactory standing with AAI and should expect to see growth opportunities. Supplier Quality Engineering review of the rejections may be required.

- **AAI Level Three Supplier:**

Rating between 96.9% and 95%

Suppliers performing at this level need to demonstrate sustained improvement. Supplier Quality Engineering review of all rejects is required. Supplier must be contacted to discuss current performance. Investigation results must be entered into the Supplier Corrective Action Data Base. Growth opportunities are limited.

- **AAI Level Four Supplier:**

Rating below 95%.

Suppliers performing at this level for three consecutive months due to new rejects each month will be subject to a management review of all current business. Supplier Quality Engineering review of all rejects is required. Supplier must be contacted to discuss current performance. Visit to the Supplier may be required. Investigation results must be entered into the Supplier Corrective Action Data Base. Removal from the AAI Approved Supplier base is possible.

Change History			
Version	Date	Author	Description
-	1/7/2009	B. McCaffery	Initial Release
A	10/08/09	B. McCaffery	Updated definition of "Late"